



THE LATEST OFFERS, NEWS & USED EQUIPMENT





### Could the 29th March be the most eagerly awaited date for the Turf & Amenity sector in 2021?

The Government's provisional roadmap for the relaxing of the coronavirus restrictions has this date tabled for the re-opening of outdoor sports facilities. With the UK leading the way when it comes to vaccination rates, the chances seem good for a steady, but sustained return to normality.

With the 'Stay and Home' message changing to 'Stay Local' there is no doubt that Tee Times will be in great demand ahead of the Easter weekend with many people eager to get back out on the course.

To help you get ready for this, we have packed this edition with more offers than ever before. From compact tractors, gators and lawn tractors through to woodchippers, chainsaws, brush cutters and everything in between. We have also got some fantastic promotions on parts and servicing to keep your machinery in top condition.

Kramer handlers are well known dependable work horses around the farm, we are seeing increasing demand for the smaller compact loaders in commercial & contracting operations. Take a look at the KL12.5, with a ¾ tonne payload it's a capable machine, and at under 2 tonnes it's also trailer friendly! (p. 10)

As always, we've got a range of stories about how customers are making the most out of the equipment & service offered by Tallis Amos. Read how Cotswold Handyman have reduced costs and increased flexibility with a Compact Tractor mounted Wood Chipper (p. 12)

Lower Operating costs are delivering better value for money at SmartCut (p. 7).

Finally, we are starting to see COVID related supply issues with some of our suppliers. Although parts supply has continued, the effects of reduced production volumes and component shortages are starting to bite. The message here really is to plan early. Whatever your requirements for the season ahead, our team of Turf & Commercial Machinery experts are ready and waiting to help.



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There's never been a better time to ensure your John Deere Ride on Mower is in tip top condition with our latest service offer!

Our John Deere trained technicians will complete a full service on your mower and this year we're also including a Free Expert Check! Our team will inspect key areas of your mower to ensure optimum performance for the season ahead.

To book in and take advantage of this limited offer please call your local TAG Service Department on 0345 222 0456

### **X1 SERIES MOWER**





### **X3 SERIES MOWER**





### **X5 SERIES MOWER**







# **Husqvarna**

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With the widest commercial range of Clematis plants in the UK, propagating over 600 varieties, New Leaf Plants Ltd., is a major player in the global supply of clematis and climbing plants. Based in Sedgeberrow near Evesham, Worcestershire, the company, owned and managed by husband and wife team, David and Nicole Higginson, operates on a highly efficient production facility under 25 acres of glass and poly-tunnel. Probably the most unique factor of the business is that around 90% of its total production of around 2 million plants per year, comes from its own in-house propagation programme.

"Apart from supplying much of the UK market with Clematis and climbing plants," commented David Higginson, "we are also exporting to Ireland, France, Belgium, Holland and other countries around the world. With such a high volume of plant production, we are employing around fifty full-time team members and that may increase up to sixty staff during the busy periods. Moving high volumes of plants and materials efficiently around a site requires nimble and manoeuvrable machinery that is cost-effective, low maintenance and reliable. We run John Deere's -. mainly X750s which really are workhorses for a variety of functions including site maintenance and materials movement. They travel around the glasshouse site very easily, work all day and everyday and for us, are just perfect for the job. We like to invest in the right machinery for our staff, the right tools for the job and our John Deere products meet that requirement."

The X750 is powered by a 24hp three-cylinder diesel engine and is ideal for grounds-care maintenance as well as towing trailers and/or implements, moving plant stock, requisites and growing medium. "Apart from the compact ride-ons, we also run two John Deere

3036E tractors, one has a loader and they are normally carrying out heavier work such as composting, recycling, and shredding materials - the result of which is then shared as soil improvements with local farmers. On top of those we are also running John Deere Gators which are always busy around the site either carrying bulk materials or perhaps transporting customers to various parts of the production facility."

New Leaf Plants have recently taken delivery of their first 'all electric' John Deere TE Gator which can work hard for 7 – 8 hours between charges, all with zero emissions and practically no noise. "We are environmentally conscious, employing an attitude of recycling everything we possibly can," commented David, "we collect our rainwater in a reservoir for irrigation to the growing plants, recycle used composts and anything that is of recyclable value. Our investment into an all electric Gator, shows that we really are caring for our environment and we see low emissions equipment for our future as becoming commonplace.

"We like to support local business and in the years that we have dealt with our local John Deere dealer - Tallis Amos Group, they've really taken care of us, their service back-up is second to none. Nothing is too much trouble, they listen to what we are saying, always find the right solution, they have a 'can-do' attitude and they are a family-run business, just like ourselves. They very much develop a cohesive working relationship where they work hand-in-hand with us and even though we hardly have any breakdowns, they are always there at the end of the phone and respond immediately if we need them. That's priceless."





One of the most important aspects of investment into new machinery for Tom Rimell, is 'whole life value.' Tom and his wife Linda, own and run SmartCut Ltd, consisting of a group of specialist grounds maintenance businesses.

The company's head office is based just outside Pershore, Worcestershire and the group are responsible for general maintenance, grass-cutting, grass management, landscaping and recycling - with the 'group's' customers based from the north of Birmingham, way down to the extremes of Devon and Cornwall. They employ over 100 staff year-round. It's a multi-million pound business, founded in 1994 and one of their first contracts, which was with Wychavon District Council is still being managed by SmartCut. Their client base includes local authorities, blue-chip house builders, housing associations, sports clubs, large garden estates and a whole host more. Their reputation is one of outstanding service, performance and reliability.

Up until a couple of years ago, SmartCut had never tried John Deere products, but today, following the acquisition of their first compact tractor - a John Deere 4066R, it looks like the marque has made a solid impression.

"Whole life values," commented Tom, "is very important in how we run a successful and efficient business. We've had some reliability problems with the previous brand over the years and Colin McIntyre at TAG Evesham - our local John Deere dealer had been working hard to gain some of our business. We tried the 4066R and it has performed very well and been very reliable. Even though the John Deere product is slightly more expensive than what we were used to, the reliability, extra performance, less downtime and

excellent trade-in value, make it a much more cost-effective option."

SmartCut also purchased a new Trimax Snake mowers, which replaced their ageing batwing mowers and behind the John Deere 4066R, has performed very well. Added Tom, "the Trimax Snake powered by the 4066R has given us an excellent job on the sports fields and large grass areas. So much so that we have been able to reduce the use of cylinder mowers, which is a much better cost-option for our customers, yet the quality finish is just as good. We also purchased in May 2020, two John Deere 1580 terrain cut front rotary mowers, which have performed exceptionally well and with no reliability issues. We've been so pleased with these that we have ordered two more for delivery in the Spring of 2021."

SmartCut has their own workshop and maintenance facilities and rely on TAG for back-up support where necessary. "TAG's after-sales support is second-to-none." enthused Tom, "Colin and his team have been very supportive - although we haven't needed to call them out for breakdowns, but they are always there when we ask about technical issues, installation and fine-tuning when we need it. Wearing parts have always been in stock and we've never had to wait for anything.

We normally change our machinery after four years, with around two thousand hours on the clock and with the buy-back guarantee that TAG has given us, this new machinery investment makes absolute sense. It proves to us that investing in the best equipment is not only a cost-effective advantage, but it also means that our customers will always receive a high-quality and reliable service experience."

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### 42" DECK TIMING BELT

Part No: M150718

£69.00

### BRIGGS ENGINE SERVICE KIT

Part No: LG271





Almost five years ago we reported on the upgrade investment made by Stoneleigh Deer Park Golf Club, just outside Coventry, They had then expanded and upgraded their range of John Deere precision-mowing equipment, because of the previous experience with reliability of their mowers and the resulting quality of cut. In the past five years, that practical user experience has confirmed that their investment was a very wise one. Not only has Stoneleigh now expanded the number of John Deere machines in their fleet, but they have also upgraded existing mowers and other key items of equipment.

Course Manager Richard Biggs commented, "The reliability of our John Deere mowers and machinery and certainly the after-sales service of our local dealer, Tallis Amos Group (TAG) has given us even greater confidence in updating our fleet. Just over a year ago we added a second John Deere 4066R compact utility tractor to our operation because the first one we'd bought has proven to be a very reliable unit and it is still fully employed on site today. We've updated two of our precision mowers from the John Deere 2500s to the very latest 2750s. The cutting cylinders on the 2750 are virtually the same as the older 2500, but we've now got more power and the electronic control system has seen a major upgrade, which gives us even better performance. The finish of the greens is something that we are really, really proud of."

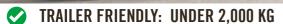
Stoneleigh has also replaced their Kubota RTV with a new John Deere XUV865 Gator, replaced their ageing Toro Drop Top Dressing spreader with a new GKB SP100 disc Top Dresser and added a GKB Deep Tine Aerator which assists their Charterhouse Verti-drain 7416. It all means they have been able cut their maintenance procedures by half, yet continued to improve the finish of both the Greens and Tees.

"For tees and surrounds, we've changed the use of our Toro Greensmaster 3250D to a dedicated Verti cutting unit and added a new John Deere 7200A Precision-cut Riding trims and surrounds mower," added Richard, "it's a lot more of a heavy-duty mower compared with the Toro and it does a really good job on the Tees and surrounds. It's helped us to achieve that extra improvement of quality for our members and visitors.

"TAG have been very supportive and instrumental in giving us a high-level of after-sales back-up which has led us to make these additional investments through them. They are a very good company to deal with and the John Deere product is extremely well-built and very reliable. I'm confident that the TAG level of after-sales service will continue to help us improve our offering for our members. who regularly comment on how well the course is playing."







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Well recognised for being a highly efficient grounds-care and maintenance business, Cotswold Handyman provides a wide range of services including hedge-cutting, pasture-topping, grass mowing, estate management, landscaping and tree management. Based in Tewkesbury, Gloucestershire, the company has been in business since 2001 and provides resources to large estates, local authorities, regional amenity groups and a wide range of commercial customers.

Co-owner of the business, Polat Sadrazam likes to make sure that his fleet of maintenance equipment is utilised year-round, to maximise cost-effectiveness. "We've not been overly affected by the pandemic," commented Polat, "we've been extremely busy because many of our customers require ongoing grounds maintenance, as we are working in the field or on the estates, we don't come into contact with other people allowing us to operate in a COVID secure way. We are multi-tasking at every opportunity. We try to use all of our machinery year-round without it costing money laid away in storage."

A good example of Cotswold Handyman's preference in extending the flexibility of its machinery fleet, would be where one of their Compact Utility tractors, a John Deere 2036R, is being used year-round, to power a PTO driven Timberwolf TW PTO/150H chipper. Polat said, "We buy most of our equipment through Tallis Amos Group

(TAG) in Evesham as they are our local John Deere and Timberwolf dealer and they have a great parts back-up and after-sales service facility. Seeing as they supplied our John Deere 2036R, they recommended that it would be ideal to power the Timberwolf mounted and PTO driven machine, instead of paying more for a self-powered, trailed unit. The Timberwolf is a six inch chipper and so handles virtually everything we throw at it. Larger limbs and branches are normally kept for logs and firewood anyway, so it works really well for us. By going PTO driven instead of engine-powered, saved us around five thousand pounds, as well as reducing ongoing maintenance costs, so financially it was a very good option."

The John Deere 2036R, Compact Utility has a 3-cylinder 27kW (37hp) diesel engine and has more than enough to power the Timberwolf, which has its own, integrated hydraulic system. "We're working eight or nine hours a day," added Polat, and fuel consumption is only around ten to fifteen pounds a day, which is really quite efficient from a cost perspective. We are often trimming and pruning oak and fruit trees for one of our large Estate customers and typically, throughput is around four tonnes an hour, which is highly productive. Every day is different, ranging from pruning's on one job to just brash on another for example, but our John Deere and Timberwolf set-up, really works well at anything we throw at it."



### **EXPERT CHECK: DON'T MISS OUT**

Have one of our factory trained experts, someone who knows your machine inside out give it a full health check. Book your machine in for an Expert Check to ensure maximum uptime all year round!

#### **John Deere Compact Utility Tractor**

Consists of an Expert Check which includes 110 check points covering the engine through to the cab functions, cutting deck, front and rear axles.

# £175 + vat

#### John Deere XUV Gator

Consists of an Expert Check with includes 55 check points covering the engine, drive systems and the cab functions.













Your customer warranty for X100 Series lawn tractors covers unlimited hours for the first 2 years. Have your machine serviced annually by an authorised John Deere dealer and your cover is extended to 3 years or 120 hours, whichever comes first.

# WORK DONE WELL.

\*For private residential use only. For commercial use of the X100 Series lawn mowers, the warranty is 12 months.

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